

# NICCI BUSINESS DELEGATION TO INDIA

November 18th - 21st 2024



## Explore the India opportunity. The doors are open!

The historic Norway-India trade agreement has unlocked new doors for Norwegian businesses. Now is the time to step through and capitalize on India's booming market. Don't miss your chance, join the NICCI cross-sector business delegation.

### Why join?

- Gain market insights and explore opportunities
- Showcase your business
- Strategic networking – we connect you with influential business leaders and major business organizations
- Meet Team Norway in India – engage with Norwegian officials supporting your business.
- Learn from the experience of Norwegian companies already in India.

### Delegation partners:



Norway India  
Chamber of  
Commerce  
& Industry

## EXPLORE OPPORTUNITIES

- Energy
- Tech & Innovation
- Circular economy
- Maritime
- Talent mobility and more...



## LANDING PAGE:

[www.nicci.no/india-november](http://www.nicci.no/india-november)



# PROGRAM

Changes / re-scheduling must be expected.

## Mon 18. Nov

Optional meetings for **Energy** companies in Delhi. Afternoon flight to Mumbai.  
Optional Maritime conference participation for **Maritime** companies (Mumbai).

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### 17:00 **Get-together for all delegates in Mumbai.**

Afternoon Tea at Royal Bombay Yacht Club: Introduction to the program, participants, India, the business culture and the history of Norwegian business in India. Special guest: George Mathew (TBC)  
-Evening walk in the fantastic Colaba & Fort districts of South Mumbai.

## Tue 19. Nov - Mumbai

09:00 In addition to general business site visits, we offer highly focused breakout sessions across multiple sectors, tailored to the specific interests of our delegates:

- **Energy:** exclusive meetings with industry giants like Reliance and L&T (TBC).
- **Tech & Innovation:** visit the TCS Executive Briefing Centre. Limited seats!
- **Maritime:** opportunities in ports, shipping, waterways and maritime logistics.
- **Circular Economy:** program hosted by the Norwegian Consulate General
- **Talent acquisition & mobility:** bridging Norway's skill gaps with Indian talent

### 19:00 **Networking dinner**

Our partner **Bombay Industries Association** host a networking dinner for the delegation. Introduction of delegates and relevant Mumbai companies.

## Wed. 20. Nov - Mumbai

### 11:00 **Norway-India business seminar. Hosted by our member Trilegal.**

- Address by the guest of honor
- Keynote address
- THINK BIG: opportunities only possible in India. Panel of leaders from companies, government and business organizations
- Business pitches from companies ready to enter the Indian market
- Networking lunch
- Cracking the Indian Code. Experience sharing and insights from executives of four leading Norwegian companies operating in India. Moderator: Cristian Valdes Carter, Director, Innovation Norway India.
- Business success story. Informal sofa chat

15:00 Break for recharging and individual activities

### 19:00 **Networking reception**

The Norwegian Consul General **Monica Nagelgaard** is hosting a networking reception at her residence - for delegates and special guests.

# PROGRAM - PUNE

Changes / re-scheduling must be expected. We advise not to plan individual activities during the program

## Thur 21. Nov - Pune

07.00 Sunrise drive to the city **Pune**, a major business hub in India.

11.00 Track 1:

### **Bridging the tech and startup ecosystems in India and Norway**

Co-organized by **Ideas to impacts Hub**, a major Indian tech incubator.

- Intro to the amazing tech and innovation ecosystem in India
- Expert Talk: India Stack, India's groundbreaking digital framework. (ONDC, Aadhaar, UPI). Collaboration opportunities!
- Curated speed-B2B meetings and a networking lunch

Track 2:

### **Igniting business collaboration across multiple sectors**

Meeting Maharashtra's largest industry network: **MCCIA**

Mahratta Chamber of Commerce, Industries and Agriculture.

- Intro to business in the state of Maharashtra (120 million people)
- Curated speed-B2B meetings and a networking lunch



15.00 **High-Impact Session: Connect with influential leaders at World Trade Center Pune**

Dive into immediate opportunities with Sagar Chordia, Head of Panchshil, and Niraj Khinvasara, Executive Director of WTC Pune. Explore key initiatives like the Unified Sustainability Platform, FMCG Distribution Network and Talent Solutions. Leverage our partnership with WTC Pune to connect with the most influential leaders and unlock extraordinary business opportunities.

19:00 **Networking Dinner & Mixer for all delegates**

Network with business leaders, entrepreneurs, investors, trade associates, VC funds, and the tech ecosystem - to explore potential collaborations.

We suggest you stay one night at the delegation hotel in Pune.

## Fri 22. Nov

Return flights to Norway...

or B2B meetings, additional site visits in India. Invitations are coming in from our vast network in India.

# PRACTICAL INFORMATION

## Delegates and organizers

Delegates: Norwegian companies, investors, business organizations, company clusters, municipalities.

The delegation is headed by Helge Tryti, Chairman in NICCI and Trond Skundberg, CEO in NICCI. The breakout activities are co-organized with our great delegation partners.

## Flights, hotels and local travel

- Registered delegates will get a link to book at our delegation hotels in India.
- Our airline partner for the Norway-India flight is **Emirates**. Flight suggestions and benefits offered to delegates on: [www.nicci.no/india-november](http://www.nicci.no/india-november)
- We strongly suggest you download the Uber app to your smartphone and connect it to your debit- or credit card for very smooth local travel (other than organized by NICCI)

## Preparations before you go to India

- You need a visa to be able to enter India. This can be handled online but you must apply and get a confirmation well before traveling to India
- No mandatory vaccinations are required to enter India, but we strongly advise you to consult your doctor about recommended vaccines
- NICCI organizes a preparation meeting approximately 3 weeks prior to departure

## Delegation fee

- Full time participation 18. - 21. November: EUR 1100
- Early bird: EUR 550 for registrations received by 1. October. Exclusively for members in NICCI, Norwep, Smart Energy Network, Næringsforeningen Kristiansand, Næringsforeningen i Stavanger-regionen and Haugaland Vekst.
- Single-day participation (any day): 300 EUR. On request, strictly based on availability and relevance of the company.

The delegates individually organize and pay for their own visa, international/domestic flights, local travel, and accommodation in India.